

6 Reasons an Attorney is an Integral Part of Your Real Estate Deal.

Your clients come to you to be their guide through the real estate transaction. We know it isn't a job you take lightly, so don't forget to talk to them about the importance of owner's title insurance.



1. You Give Them Peace of Mind

Owner's title insurance protects your clients and their biggest investment for as long as they own their property. It is the smart option, and every homeowner should take advantage of it.



2. You're the advisor

Take time to explain what future events could arise through the fault of no one involved today. An owner's title insurance policy protects your client from potential legal discrepancies with the title down the road.



3. You protect their future

Some insurance, like your homeowner's policy, only covers the physical house and/or the things inside it. Property rights are a different matter and should be protected by title insurance.



4. You safeguard their property rights

The bank requires a lender's title policy to protect its investment in your clients' mortgage, but your client should know that this coverage does not extend to them. If the bank sees value in such protection, your client should too.



5. You have your client's back

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6. You provide great value

4-out-of-5 homeowners choose to protect their new home with owner's title insurance because of the small, one-time fee at closing. Help your clients gain that same security.

For more information about title insurance or the real estate closing process, please contact an ALTA member at www.weststatetitle.com.

This is for informational purposes only and should not be considered legal advice.



WEST STATE TITLE COMPANY